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## Memorandum

**TO:** THE HONORABLE KARIN BROWNLEE, CHAIR  
SENATE COMMERCE COMMITTEE

**FROM:** WILLIAM W. SNEED, LEGISLATIVE COUNSEL  
THE STATE FARM INSURANCE COMPANIES

**RE:** H.B. 2315

**DATE:** MARCH 11, 2008

Madam Chair, Members of the Committee: My name is Bill Sneed and I am Legislative Counsel for the State Farm Insurance Companies. State Farm is the largest insurer of homes and automobiles in Kansas. State Farm insures one out of every three cars and one out of every four homes in the United States. Please accept this memorandum as a request to further clarify an amendment that the House Committee inserted into H.B. 2315.

On page 3, lines 37-38, an amendment was inserted in an attempt to clarify that insurance agents would not fall under the purview of H.B. 2315. We would request that some additional language be added so as to make certain that those individuals working and representing insurance companies, whether they are agents, adjusters or employees, would be encompassed in that exception. Thus, we would respectfully suggest that the following be inserted on page three at line 38, after the word "license:"

"or an individual retained by an insurance company while acting within the scope of the Kansas Insurance Code."

We believe that this language will make certain that regardless of the "status" of the individual, if that individual is working under the purview of the Kansas Insurance Code, that Code will apply as opposed to the laws incorporated in H.B. 2315.

We appreciate your consideration of this clarification and we would be happy to stand for questions.

Respectfully submitted,



William W. Sneed

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